



INDOMITABLE CITY.  
INDOMITABLE CLUB.

February 15<sup>th</sup>, 2016

Mr. Chandler Suprina  
Sales Representative  
60 Austin Blvd.  
Commack, NY 11725

Dear Mr. Chandler Suprina,

I am writing to you to thank you and the entire team at Seating Solutions for the quality of the products we are purchasing from the company and the level of service the company has provided to us at the Sacramento Republic Football Club.

As you know, we have been trying to increase our premium product offering that we provide to our guests. Prior to adding your seats this year, our premium offerings equaled 5.2% of our seating inventory. Working with Seating Solutions to add field seats allowed us to increase this number to 7.3% this year.

We are very happy with the quality of these seats, the installation process and the quality of the service provided to us by Seating Solutions. The name Seating Solutions is appropriate as the way they company conducted itself through the entire process has been solution oriented. This is a true differentiator as an organization and one that you should take great pride in. From where I sit, I would rather work with organizations like yours that are providing value by helping to solve problems than just being a sales focused organization.

Please accept this letter as a recommendation for you to use when you are speaking with other potential clients. I am happy to field inquiries directly going forward as I am very confident with Seating Solutions and how the company has conducted itself in relationship with the work it has done for us.

I look forward to looking at other ways we might work with Seating Solutions to increase our premium products in the future and to working directly with you again.

Warm regards,

Warren Smith  
President  
Sacramento Republic FC

